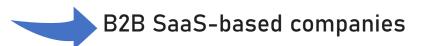


### At Outsource Demand Gen, we assist:









We generate qualified leads by utilizing your content in highly targeted syndication programs to your specific account-based marketing (ABM) lists, key target account lists, or ideal customer profiles.

We handle all the heavy lifting for you, creating fully customized landing pages to meet your specific requirements, crafting dedicated email copy to promote these landing pages, and providing leads via Excel with complete contact details, including the lead contact's LinkedIn profile URL and the company's LinkedIn URL to support your BDR/Sales team.

# We Provide a 100% GUARANTEE for all the industries we service













Computer & Electronics Software & Internet

**Business Services** 

Healthcare & Life Sciences

**Financial** 



Manufacturing



Telecom & High Tech



Media & Entertainment



Retail & POS



Education



Wholesale & Distribution



Travel



Consumer Service



## 93.4 Million Across the Globe





768,000 (2%)



Manufacturing	Mar all all all all all all all all all a		6.9 Millio	n (18%)
Information Technology			6.1 Million (16%)	Mis
Wholesalers / Distributors			5.7 Million (15%)	
Transportation & Logistics			4.9 Million (13%)	
Healthcare & Medical	Tales.		4.6 Million (12%)	
Government			4.2 Million (11%)	
Retail / Hospitality			3.8 Million (10%)	
Energy & Utilities		1.1	Million (3%)	

Financial Services

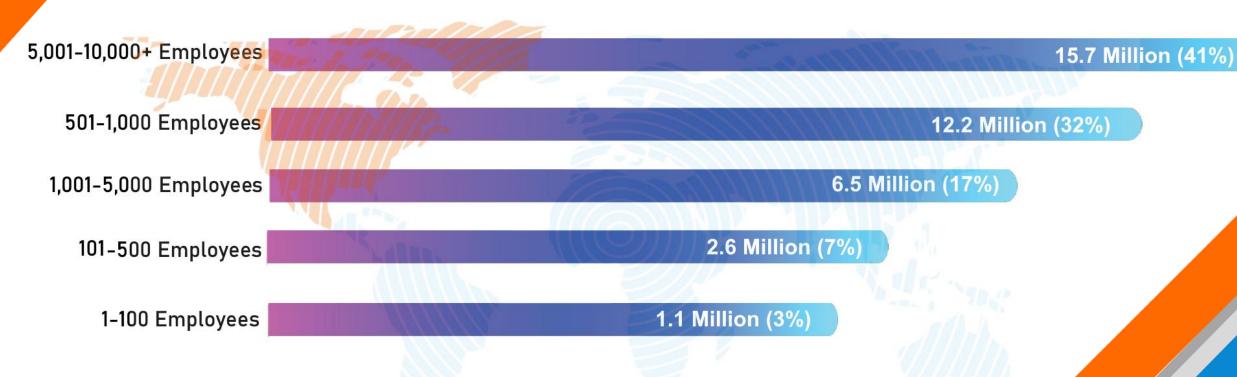
### North America Decision Makers







### North America Employee Size



# **Content Syndication Steps**



#### Step 1:

Define Target Audience: ICP or ABM; Industry, GEO; Titles; Company size (revenue/employees); and custom filter questions.





#### Step 2:

Collect content asset and create customized landing page based on client's expectation. Can also include links, and mimic client's website.



#### Step 3:

Promote landing page to defined target audience via dedicated email that only includes client's asset.



Step 4:

Capture leads, validate and confirm compliance. Send full lead details to include: (example on next slide)

- Date downloaded
- First, last name
- Business email
- Job title
- Company name
- Industry type

- Employee size, company sales
- Phone number, full address
- LinkedIn profile URL for contact
- LinkedIn URL for company
- Custom questions and answers
- Content asset downloaded



# Sample Excel Lead Form

- Date downloaded
- First, last name
- Business email
- Job title
- Company name
- Industry type

- Employee size, company sales
- Phone number, full address
- LinkedIn profile URL for contact
- LinkedIn URL for company
- Custom questions and answers
- Content asset downloaded



Dat	е	First Name	Last Name	<b>Business En</b>	nail Addre	Company Name	Job Title	Industry	Employee size	<b>Phone Number</b>	Address	City	State	Zip	Country	Prospect LinkedIn L	R Compa	any LinkedIn UF	L Q1	Q2	IP Address	Timestamp
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